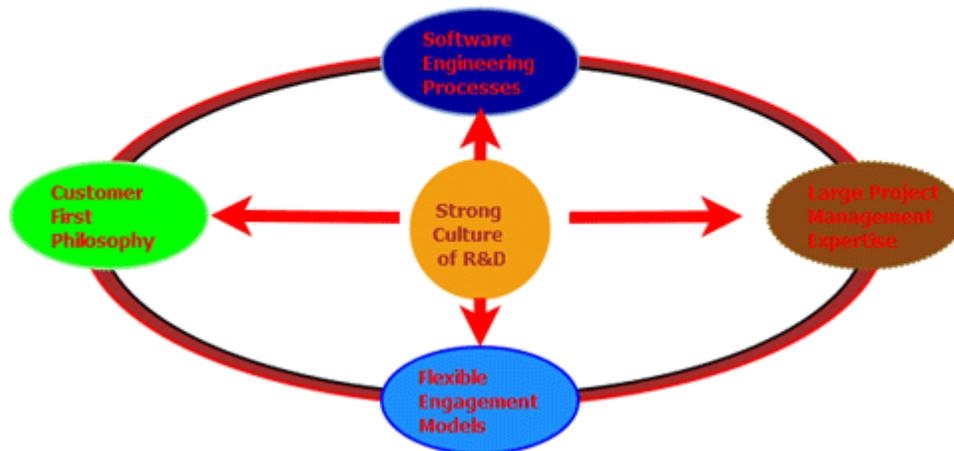# Offshore Development Engagement Model

Technology R&D is the heart of our company - and when combined with mature software/ hardware engineering principles and processes - it has defined recipes of our continued project successes year after year. Strong attention to mature processes, applying the right processes and the ability to apply the basic engineering principles is what differentiates us from the crowd of ordinary offshore software development companies.

As a product design company - we are essentially an innovator and designers of technology solutions- not just producers of run-of-the-mill mundane code that you would see from typical coding houses around the globe. We think. We innovate. We do R&D. We design. And, of course do program and generates thousands and millions of lines of code every year. Coding is the easiest part - the designing and architecting solutions that are scalable, efficient and follow the best computer engineering processes is what Rapidsoft Systems is all about. This is what saves our customers cost in long run, makes their deployment trouble free.

Think, Innovate, Apply R&D Principles and Follow Processes

Rapidsoft Systems believes in using proper methodologies. The processes may take more time - but the end result is solid. In Long run processes are cheaper and create product quality that is hard to achieve otherwise. Moreover for large projects, not following processes will mean total disaster. The picture below shows our main development processes:

Rapidsoft Systems' Mantra
For The Project Successes

Key elements of Rapidsoft Systems' Software, Product Development services are:

- **Strong Culture of R&D:** We are problem solver - we will research problems and solutions. We apply technologies and tools to solve problems. We create solutions that are unique.
- **Strong Emphasis on Software Processes:** We emphasize and follow the software processes because we believe that is the only way to do projects right.
- **Large Project Management Expertise:** Our engineers have worked on projects and products that had code in excess of 10 million lines of code and nearly 3000 man years of work. We routinely worked on projects with millions of line of codes and managing large projects is not easy and complex affair. We have capability and experience to do it.
- **Flexible Engagement Models:** We are not bound by traditions. We have flexible engagement models - we create only offshore model, on-site model, hybrid engagement models.

- **Customer First Philosophy:** Our success, over the years, has depended on the trust and goodwill of our customers. And, we believe that a customer is always right. We go to extra length to make our customers happy. We believe we owe to our customers that in whatever we do - we keep the interests of our customers first. We will never give wrong information, and always work in the interest of our customers..

At Rapidsoft we recommend following a well-defined, proven and time tested 8 -step methodology. This process is evolved based on our development experience and experience of others gained over numerous Offshore projects. This approach uses hybrid offshore and onsite implementation.

Step 1. Project Team Creation.

- Scope Agreement sign off.
- Need to identify key team members for project.

Step 2. Onsite to Offshore Knowledge Transition.

The main goal for this phase is to transfer knowledge, process information to the software development team. We make every effort to understand the client requirements, business processes, company standards, the specific systems IT environment as well as the approach that will be used. It's a huge learning curve for both sides.

Step 3. Offshore Process Definition.

At this stage - we develop and fine tune our standards process for a customer's specific needs, internal processes and other factors that we may have discussed.

Step 4. Offshore Replication and development Set Up

At this stage, we try to replicate your development or IT environment at our offshore development Center. We have many servers located in the US, we make use of them.

- Review and confirm the Service Level Agreements.
- Build the Offshore Infrastructure (IT, software and physical).
- Set up the offshore team.
- Metric-defined training of the Offshore Development team.

Step 5: Develop Project Risk and Mitigation Strategy

Only inexperienced or naive will claim that they can deal with all risks without planning or proper strategy. Things can go wrong when you least expect at them. At Rapidsoft Systems, we know how to analyze risks and prepare risk mitigation strategy with you so that your business is not affected due to events beyond anyone's control.

Step 6: Online Project Plan, Progress and Documents Sharing

All Rapidsoft systems projects are managed using an online customer accessible portal. All communication is centralized and so are all the documents for the project. The customer can easily sync all the information with the development team on the daily basis.

Step 7. Offshore Project Execution.

Start executing project according to the project plan for the first 6 month period. Requirement management, verification, validation and testing and other activities as well. Precisely the processes need to be mature and yet flexible.

Step 8. Review the project deliverables and identify the weak areas of the implementation.

At the end of first year, there is time to review the project and count success and how to impprove the process.

- Implement the feedback.
- Have the first year Service Agreement review.

Rapidsoft Systems Benefits

Working with our experienced team of developers offers the following advantages:

- Quick, cost-effective development cycle
- Experience across a broad range of industries
- Large library of component code (Shopping Cart, Calendar, Mailing List, .Net/PHP Scripts, Mobile Software, Networking Software Components, Routing protocols & and more Tools)
- Efficient management structure
- Comprehensive suite of services

We are dedicated to providing innovative and professional services that will exceed your expectations. Please contact us to explore the broad range of solutions we can provide to empower your company to conduct business on the web.

Why Rapidsoft Systems:

With over 350+ software projects executed, you can simply count on our expertise, experience in giving you the right solution at absolutely lowest possible cost. If you would like more information, or want us to submit an estimate or a "no-obligation" quote for your project, contact us for more information.

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